

MEMBERSHIP CATEGORIES AND FEES

Category	Annual Fee	Tick
Foundation	RMB 20,000	<input type="checkbox"/>
Corporate	RMB 6,000	<input type="checkbox"/>
Corporate Associate	RMB 6,000	<input type="checkbox"/>
Corporate Representative	RMB 6,000	<input type="checkbox"/>
Corporate Overseas	RMB 5,000	<input type="checkbox"/>
Corporate Nominee	RMB 2,000	<input type="checkbox"/>
Individual	RMB 2,500	<input type="checkbox"/>
Young Professional	RMB 500	<input type="checkbox"/>

Please note:

- A one time application fee of **RMB 830** will be included in the first year for corporate membership.
- If you would like to pay via credit card, please be advised that only **international Visa, JCB, MasterCard and American Express** will be accepted. The bank commission (4% of transaction amount) will be charged to the card holder. Please consult the AustCham Secretariat for details.
- If you would like to pay by AUD or USD, you will be charged **RMB 200** for the bank handling charge.
- As a non-profit organization, AustCham Beijing can only issue a receipt 收据 (with AustCham Beijing finance chop 中国澳大利亚商会财务结算专用章 on it). Please contact the secretariat to see the receipt sample.

1. COMPANY INFORMATION

(Not required for Individual or Young Professional memberships)

Company Name: _____

Business Address:
(not required if business card attached)

Business Telephone: _____

Business Fax: _____

General E-mail: _____

Website: _____

Number of Employees: Beijing: _____
China: _____
Worldwide: _____
Australia/NZ/Oceania: _____

Year established in China: _____

Year established: _____

Company location(s) in China: _____

Business Structure: NGO JV REP WFOE
 OTHER: _____

Is your parent company from Australia/NZ/Oceania? Yes / No

* Company name for the membership fee receipt (收据): _____

2. MEMBERSHIP REPRESENTATIVE INFORMATION

Surname: _____

First Name: _____

Salutation: Mr. / Ms. / Dr. / Other: _____

Citizenship: _____

State Of Origin (if Aust.): _____

Job Title: _____

Date of Birth (Young Professionals Only): _____

Direct Telephone: _____

Direct Fax: _____

Mobile: _____

Email: _____

Assistant contact details: _____

3. ADDITIONAL CORPORATE NOMINEE INFORMATION

(Nominees may be registered at an additional cost of RMB 2000 each)

Surname: _____

First Name: _____

Salutation: Mr. / Ms. / Dr. / Other: _____

Citizenship: _____

State Of Origin (if Aust.): _____

Job Title: _____

Direct Telephone: _____

Direct Fax: _____

Mobile: _____

Email: _____

Assistant contact details: _____

Please email info@austcham.org the following items:
(Not required for Individual or Young Professional memberships)

- ▶ Business Description (approximately 250 words)
- ▶ Business interests in China
- ▶ Company Logo
- ▶ Images that represent your Company

4. BUSINESS INDUSTRY

- | | | |
|--|--|---|
| <input type="checkbox"/> Agriculture | <input type="checkbox"/> Fashion, Arts & Creative Services | <input type="checkbox"/> Media/Public Relations |
| <input type="checkbox"/> Architecture | <input type="checkbox"/> Finance | <input type="checkbox"/> Minerals/Energy |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Food/Beverage | <input type="checkbox"/> Property/Construction |
| <input type="checkbox"/> Education & Training | <input type="checkbox"/> Government | <input type="checkbox"/> Relocations/Logistics |
| <input type="checkbox"/> Environmental & Biotechnology | <input type="checkbox"/> Health Services | <input type="checkbox"/> Technologies |
| <input type="checkbox"/> Engineering | <input type="checkbox"/> Human Resource | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Equipment & Manufacturing | <input type="checkbox"/> Legal Services | <input type="checkbox"/> Trade/Distribution |
| <input type="checkbox"/> Events & Hospitality | <input type="checkbox"/> Marketing & Brand Designing | <input type="checkbox"/> Travel/Tourism |
| | | <input type="checkbox"/> Other _____ |

5. FORUM & WORKING GROUP (W.G.) AREAS

- | | | |
|--|--|--|
| <input type="checkbox"/> Corporate Social Responsibility Forum | <input type="checkbox"/> Arts Fashion & Creative Services W.G. | <input type="checkbox"/> Financial Services W.G. |
| <input type="checkbox"/> Small & Start Up Enterprises Forum | <input type="checkbox"/> Construction & Property W.G. | <input type="checkbox"/> Food & Agriculture W.G. |
| <input type="checkbox"/> Sourcing & Supply Chain Forum | <input type="checkbox"/> Education W.G. | |

6. EVENT INTEREST AREAS

▶ What events are you interested in attending:

- | | | |
|---|---|--|
| <input type="checkbox"/> Networking - with other chambers | <input type="checkbox"/> Seminar - Culture | <input type="checkbox"/> Annual Golf Day |
| <input type="checkbox"/> Networking - with similar industry | <input type="checkbox"/> Seminar - Politics | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Seminar - Business | <input type="checkbox"/> Gala Ball | |

▶ What business topics would you like to hear about at events?

- | | | |
|--------------------------------------|-----------------------------------|---------------------------------------|
| <input type="checkbox"/> HR & Career | <input type="checkbox"/> Economy | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Technology | <input type="checkbox"/> Politics | |

▶ What times suit you to attend events?

- | | | |
|--|---|---|
| <input type="checkbox"/> Breakfast 8.30am to 10.30am | <input type="checkbox"/> Lunch 12pm to 2pm | <input type="checkbox"/> Dinner 6.30pm to 9pm |
| <input type="checkbox"/> Morning 9am to 12pm | <input type="checkbox"/> Afternoon 3pm to 6pm | <input type="checkbox"/> Other: _____ |

▶ What price do you think is reasonable to pay for an event (RMB)?

- | | |
|--|--|
| ▪ Breakfast (hot breakfast) _____ | ▪ Dinner (3 course western meal with wine) _____ |
| ▪ Morn/Aft Tea (coffee + biscuits) _____ | ▪ Dinner (3 course western meal without wine) _____ |
| ▪ Lunch (2 course western meal with wine) _____ | ▪ Gala Ball _____ |
| ▪ Lunch (2 course western meal without wine) _____ | ▪ Golf Day (with breakfast, lunch and sit-down dinner) _____ |

▶ Do you have any speakers from your organisation? What would they talk about?

▶ Are there any speakers you would like to hear?

▶ Would you like to be a mentor for AustCham Beijing? If so, in what area?

8. HOW DID YOU FIND OUT ABOUT AUSTCHAM BEIJING?

- | | | |
|----------------------------------|---|--|
| <input type="checkbox"/> Embassy | <input type="checkbox"/> Internet | <input type="checkbox"/> Work |
| <input type="checkbox"/> Events | <input type="checkbox"/> Newspaper / Magazine | <input type="checkbox"/> Or referred by: _____ |

Please submit the following items with the application form:

- ▶ Photocopy of company business license (not required for Overseas, Individual or Young Professional memberships)
- ▶ ABN (for Australian Member Company only)
- ▶ Photocopy of membership representative's passport
- ▶ Photocopy of additional corporate nominee's passport (if required)
- ▶ Photocopy of membership representative's business cards
- ▶ Photocopy of additional corporate nominee's business cards (if required)

Thank you for your application! We look forward to your involvement as an active member!

WHAT MEMBERSHIP CATEGORY SHOULD I APPLY FOR?

(for [corporate membership](#) use only)

Questions:

- ▶ Is your company/organisation Australian?
 - Yes – go to 1
 - No – go to 2

- 1. Does your company/organisation have a Chinese Business License?
 - Yes – go to **A**
 - No – go to **C**

- 2. From your company/organisation, is there any non-Chinese mainland national employee who can be membership representative?
 - Yes and an Australian national – go to 3
 - Yes and not Australian national – go to 4
 - No – go to **E**

- 3. Does your company/organisation have a Chinese Business License?
 - Yes and my company/organisation is Domestic Chinese – go to **D**
 - Yes and my company/organisation is not Domestic Chinese – go to **A**
 - No – go to **C**

- 4. Does your company/organisation have a Chinese Business License?
 - Yes – go to **B**
 - No – go to **C**

Answers:

- A.** Your company/organisation can join AustCham Beijing as a **Corporate Member**
- B.** Your company/organisation can join AustCham Beijing as a **Corporate Associate Member**
- C.** Your company/organisation can join AustCham Beijing as a **Corporate Overseas Member**
- D.** Your company/organisation can join AustCham Beijing as a **Corporate Representative Member**
- E.** Thank you for your interest in joining AustCham Beijing. Unfortunately your company/organisation can not join as a member. But you are very welcome to get involved in the AustCham community by taking part of our events. Please visit www.austcham.org for the upcoming events information or email info@austcham.org your contact details if you would like to be on our mailing list.

FOR INDIVIDUAL AND YOUNG PROFESSIONAL MEMBERSHIPS:

Please refer to the column on the right. Please feel free to contact AustCham Beijing Secretariat if you have any questions.

WHO CAN JOIN?

Membership to AustCham Beijing is open to individuals and companies. AustCham Beijing's Board of Directors reserves the right to decide the appropriate membership category for each applicant. The Membership categories are:

Foundation Membership

Membership under this category is open to corporations, enterprises or institutions that fulfill the requirements for Corporate Membership and have been a Corporate Member for at least 2 years with the discretion of the Board at the time of applying. This is a Voting membership with full member benefits plus additional 'naming rights' and other benefits. Includes one Corporate Representative, and 1 additional Corporate Nominee. The annual membership fee is RMB 20000.

Corporate Membership

Membership under this category is open to corporations, enterprises or institutions with Australian, New Zealand or Oceanic ownership, management, interests, business, or other affiliations.

**All member companies can have a number of Corporate Nominees in addition to their Corporate Representative. Nominees are subject to an additional fee of RMB 2000. The annual Corporate Membership fee is RMB 6000, plus a one time application fee of RMB 830 in the first year.

Corporate Associate Membership

Membership under this category is open to corporations, enterprises or institutions which are not Australian, New Zealand or Oceanic in ownership or in management and/or have no Australian, New Zealand or Oceanic interests. This membership category is open to those who have an interest to seek business with Australian, New Zealand or Oceanic businesses and individuals. Corporate Associate Members have the same benefits as Corporate Members but are not eligible to vote or stand for election to the Board of Directors.

**All member companies can have a number of Corporate Nominees in addition to their Associate Representative. Nominees are subject to an additional fee of RMB 2000. The annual Associate Membership fee is RMB 6000, plus a one time application fee of RMB 830 in the first year.

Corporate Representative Membership

Membership under this category is open to Australian, New Zealand or Oceanic individuals who are employed by domestic Chinese entities. Corporate Representative Members have the same benefits as Corporate Members but are not eligible to vote or stand for election to the Board of Directors. The annual membership fee is RMB 6000, plus a one time application fee of RMB 830 in the first year.

**All member companies can have a number of Corporate Nominees in addition to their Corporate Representative. Nominees are subject to an additional fee of RMB 2000. The annual Corporate Representative Membership fee is RMB 6000, plus a one time application fee of RMB 830 in the first year.

Corporate Overseas Membership

Membership under this category is open to corporations, enterprises or institutions without a registered office in the P.R. China. This membership has only part Corporate Membership benefits and does not enable eligibility to stand for the Board. The annual membership fee is RMB 5000, plus a one time application fee of RMB 830 in the first year.

Individual Membership

Membership under this category is open to Australian, New Zealand or Oceanic citizens or permanent residents living in China who are not eligible for Corporate Membership. The annual membership fee is RMB 2500.

This membership category is not open to Individuals who work for an organisation which employs over 250 people internationally or has company revenue greater than AUD1,000,000.00

Young Professional Membership

Young Professional Membership is available to Australian, New Zealand or Oceanic citizens (30 years old or younger). The annual membership fee is RMB 500.

Young Professional Members are not eligible to vote or stand for election to the Board of Directors.

Thank you for your application! We look forward to your involvement as an active member!